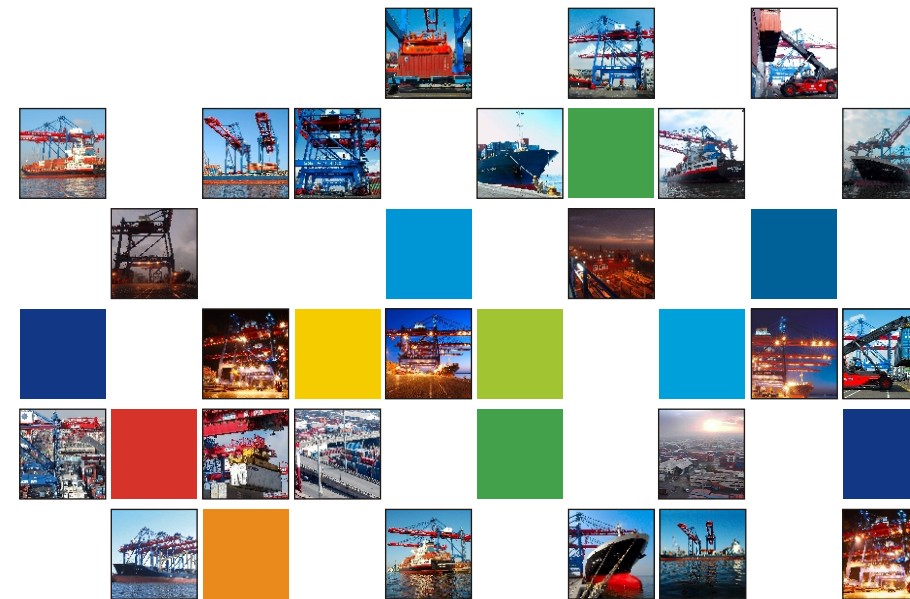


QUARTERLY REPORT

September 30, 2013



Registered and Terminal Office:
Berths 6 to 9, East Wharf, Karachi Port, Karachi - Pakistan.
UAN: (+9221) 111 11 PICT (7428) Fax: 32854815
E-mail: info@pict.com.pk Website: www.pict.com.pk





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COMPANY INFORMATION

BOARD OF DIRECTORS

Chairman	Capt. Haleem A. Siddiqui
Chief Executive	Capt. Zafar Iqbal Awan
Directors	Edgardo Q. Abesamis Aasim Azim Siddiqui Christian R. Gonzalez Jose Manuel M. De Jesus Rafael D. Consing, Jr. Hans-Ole Madsen

Chief Financial Officer	M. Masood Ahmed Usmani, FCA
Company Secretary	Noman Yousuf

AUDIT COMMITTEE

Chairman	Edgardo Q. Abesamis
Members	Aasim Azim Siddiqui Jose Manuel M. De Jesus
Chief Internal Auditor	Moammar Raza
Secretary	Noman Yousuf

HUMAN RESOURCE AND REMUNERATION COMMITTEE

Chairman	Edgardo Q. Abesamis
Members	Aasim Azim Siddiqui Jose Manuel M. De Jesus

Auditors	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants 6 th Floor, Progressive Plaza Beaumont Road, P.O. Box 15541, Karachi-75530
Legal Advisor	Kabraji & Talibuddin 64 - A/1, Gulshan -e -Faisal, Bath Island Karachi 75530. Usmani & Iqbal Advocates & Solicitors 604 - 9, 6 th Floor, Business Centre, Mumtaz Hassan Road Karachi. The Continental Law Associates Panorama Centre, Saddar, Karachi.
Bankers	Faysal Bank Limited Samba Bank Limited Bank Islami Limited National Bank of Pakistan Habib Bank Limited JS Bank Limited Askari Commercial Bank Limited Barclays Bank PLC Albaraka Islamic Bank Limited
Registered & Terminal Office	Berth 6 to 9, East Wharf, Karachi Port, Karachi - Pakistan. Tel: 32855701-14 Fax: 32854815 UAN. (+9221)111-11-PICT (7428)
Registrar / Transfer Agent	Technology Trade (Pvt.) Limited. 241-C, Block-2, P.E.C.H.S., Karachi. Tel: 34391316-7



Directors' Report

The Directors have pleasure to present the Un-audited Financial Statements of Pakistan International Container Terminal Limited (PICT) (Company) for the nine month period ended September 30, 2013.

General Review

The company during nine months from January 2013 to September 2013 handled 509,973 TUEs (Twenty Foot Equivalent Container Units) as compared to 454,644 TUEs handled during the corresponding period last year a increase of 12.17%.

Operating & Financial Results for the nine months period ended September 30, 2013.

These are summarized below:

	(Rupees in '000)
Profit before Taxation	2,562,236
Less: Provision for taxation	(897,364)
Profit after tax	<u>1,664,872</u>
Un-appropriated profit brought forward	2,924,122
Interim dividend for the year ending December 31, 2013 - Ordinary Shares 125%	(1,364,414)
Interim dividend for the year ending December 31, 2013 - Ordinary Shares 140%	(1,528,144)
Un-appropriated profit carried forward	<u><u>1,696,436</u></u>
EPS-Basic	<u><u>Rs. 15.25</u></u>

During the period ended September 30, 2013, the company has achieved a turnover of Rs. 5,881.38 million as compared to Rs. 4,821.4 million in corresponding period last year showing a growth of 21.98%.

Gross profit for the Six months period ended September 30, 2013 amount to Rs. 2,984.14 million as compared to Rs 2,168.18 million in the same period last year showing an increase of 37.63%. Profit after tax amounted to Rs. 1,664.87 million as compared to 1,101.18 million in the corresponding period last year showing an increase of 51.19%.

Finally, the Board assures you that the management is fully aware of its responsibility towards its stakeholders and is determined to increase its profitability and ultimately the value of the business.

For and on behalf of Board of Directors

Capt. Zafar Iqbal Awan
Chief Executive Officer

Karachi; October 24, 2013

CONDENSED INTERIM BALANCE SHEET
AS AT SEPTEMBER 30, 2013

	September 30, 2013 (Un-Audited)	December 31, 2012 (Audited)
ASSETS		
	Note	----- (Rs. in thousands) -----
NON-CURRENT ASSETS		
Property, plant and equipment	4,718,768	5,090,536
Intangible assets	20,523	30,784
Long-term deposits	675	675
	<u>4,739,966</u>	<u>5,121,995</u>
CURRENT ASSETS		
Stores and spares	396,125	348,953
Trade debts	363,191	219,141
Advances unsecured, considered good	44,149	36,713
Deposits and prepayments	209,323	142,597
Other receivables	5,206	12,483
Investments	11,750	614,239
Taxation - net	-	47,891
Cash and bank balances	1,905,110	1,548,065
	<u>2,934,854</u>	<u>2,970,082</u>
TOTAL ASSETS	<u>7,674,820</u>	<u>8,092,077</u>
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorised share capital	<u>2,000,000</u>	<u>2,000,000</u>
Issued, subscribed and paid-up capital	1,091,532	1,091,532
Unappropriated profit	<u>1,876,436</u>	<u>3,104,122</u>
	<u>2,967,968</u>	<u>4,195,654</u>
NON-CURRENT LIABILITIES		
Long-term Financing - secured	988,587	1,484,532
Deferred tax liability	998,416	1,073,029
Staff compensated absences	<u>42,248</u>	<u>42,494</u>
	<u>2,029,251</u>	<u>2,600,055</u>
CURRENT LIABILITIES		
Trade and other payables	2,133,213	671,365
Accrued interest on long-term financing	34,571	127,077
Taxation-net	11,891	-
Current maturity of long-term financing	<u>497,926</u>	<u>497,926</u>
	<u>2,677,601</u>	<u>1,296,368</u>
CONTINGENCIES AND COMMITMENTS	4	
TOTAL EQUITY AND LIABILITIES	<u>7,674,820</u>	<u>8,092,077</u>

The annexed notes form an integral part of these condensed interim financial statements.

CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE

RAFAEL D. CONSING, JR
DIRECTOR



**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013
(UN-AUDITED)**

	Nine Months Ended		Quarter Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
	------(Rupees in `000)-----			
Turnover - net	5,881,376	4,821,395	1,995,818	1,472,397
Terminal operating costs	(2,897,241)	(2,653,213)	(1,025,057)	(726,544)
GROSS PROFIT	2,984,135	2,168,182	970,761	745,853
Administrative expenses	(321,146)	(317,711)	(104,693)	(95,480)
Other operating income	98,024	148,525	35,464	33,724
Finance costs	(141,383)	(247,200)	(42,015)	(71,572)
Other Charges	(57,394)	(59,343)	(19,386)	(11,233)
PROFIT BEFORE TAXATION	2,562,236	1,692,453	840,131	601,292
Taxation	(897,364)	(591,272)	(319,990)	(210,452)
PROFIT AFTER TAXATION	1,664,872	1,101,181	520,141	390,840
EARNINGS PER ORDINARY SHARE				
Basic	Rs 15.25	Rs. 10.09	Rs 4.77	Rs. 3.58

The annexed notes form an integral part of these condensed interim financial statements.

**CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE**

**RAFAEL D. CONSING, JR
DIRECTOR**



**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013
(UN AUDITED)**

	Nine Months Ended		Quarter Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
	------(Rupees in `000)-----			
Profit for the period after tax	1,664,872	1,101,181	520,141	390,840
Other Comprehensive income - net of taxation	-	-	-	-
Total comprehensive income for the period - net of tax	1,664,872	1,101,181	520,141	390,840

The annexed notes form an integral part of these condensed interim financial statements.

CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE

RAFAEL D. CONSING, JR
DIRECTOR



CONDENSED INTERIM CASH FLOW STATEMENT
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013
(UN-AUDITED)

	Note	Nine Months Ended	
		September 30, 2013	September 30, 2012
----- (Rupees in '000) -----			
CASH FLOWS FROM OPERATIONS	6	4,262,464	2,182,289
Taxes paid		(912,195)	(708,199)
Leave encashment paid		(753)	(1,191)
Finance costs paid		(233,888)	(290,595)
Net cash generated from operating activities		3,115,628	1,182,304
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to property, plant and equipment		(64,313)	(180,053)
Redemption of investments		607,163	4,000
Interest Received		81,037	86,855
Proceeds from disposal of property, plant and equipment		8,015	22,998
Net cash used in investing activities		631,901	(66,200)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term financing		(497,926)	(248,696)
Repayment of Preference share at par		-	(180,000)
Dividend paid on preference shares		-	(18,198)
Dividend paid on ordinary shares		(2,892,559)	(1,364,414)
Net cash used in financing activities		(3,390,485)	(1,811,308)
Net increase / (decrease) in cash and cash equivalents		357,045	(695,204)
Cash and cash equivalents at the beginning of the period		1,548,065	1,637,546
Cash and cash equivalents at the end of the period		1,905,110	942,342

The annexed notes form an integral part of these condensed interim financial statements.

CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE

RAFAEL D. CONSING, JR
DIRECTOR

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE NINE MONTHS PERIOD SEPTEMBER 30, 2013
(UN-AUDITED)

	Issued, Subscribed, and paid-up Capital		Capital Redemption Reserve	Un-appropriated Profit	Total
	Ordinary Shares	Redeemable Preference Shares			
	(Rs'000)				
Balance as at January 01, 2012	1,091,532	180,000	-	3,108,740	4,380,272
Profit for the period				1,101,181	1,101,181
Other Comprehensive Income				-	-
Total comprehensive income				1,101,181	1,101,181
Interim dividend on ordinary shares @ 125% for the year ended June, 30 2012				(1,364,414)	(1,364,414)
Dividend on preference shares @ 10% on prorata basis for the year ended June 30, 2012				(18,197)	(18,197)
Transfer to Capital redemption reserve fund			180,000	(180,000)	(180,000)
Redemption of preference shares		(180,000)			
Balance as at September 30, 2012	<u>1,091,532</u>	<u>-</u>	<u>180,000</u>	<u>2,647,310</u>	<u>3,918,842</u>
Balance as at January 01, 2013	1,091,532	-	180,000	2,924,122	4,195,654
Profit after taxation for the period	-	-	-	1,664,872	1,664,872
Other Comprehensive income	-	-	-	-	-
Total Comprehensive Income				1,664,872	1,664,872
Interim cash dividend for the year ended December 31, 2013 on ordinary shares @ Rs 12.5/ per share			-	(1,364,414)	(1,364,414)
Interim cash dividend for the year ended December 31, 2013 on ordinary shares @ Rs 14/per share				(1,528,144)	(1,528,144)
Balance as at September 30, 2013	<u>1,091,532</u>	<u>-</u>	<u>180,000</u>	<u>1,696,436</u>	<u>2,967,968</u>

The annexed notes form an integral part of these financial statements.

CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE

RAFAEL D. CONSING, JR
DIRECTOR



**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013
(UN-AUDITED)**

1. CORPORATE INFORMATION AND OPERATIONS

- 1.1. Pakistan International Container Terminal Limited (the Company) was incorporated in Pakistan as a private limited company in June 2002. Subsequently, it was converted to an unquoted public company and is now listed on the Karachi Stock Exchange on October 15, 2003. The registered office of the company is situated at Berths 6 to 9, East Wharf, Karachi Port, Karachi.
- 1.2. The Company has a Build Operate Transfer (BOT) contract with Karachi Port Trust (KPT) for the exclusive construction, development, operations and management of a common user container terminal at Karachi Port for a period of twenty-one years commencing June 18, 2002.
- 1.3. The Company is the subsidiary company of International Container Terminal Services, Inc. (ICTSI). As of the balance sheet date, ICTSI held (directly and indirectly) 64.53 percent shareholding of the Company.

2. BASIS OF PREPARATION OF CONDENSED INTERIM FINANCIAL STATEMENTS

These condensed interim financial statements are unaudited. These are required to be presented to the shareholders under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provision of or directives issued under the companies ordinance 1984. In case where requirements differ the provision of or directives issued under the companies ordinance, 1984 have been followed. These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the period ended December 31, 2012 and June 30, 2013

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the period ended on 31 December, 2012 and June 30, 2013

Note	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
	----- (Rupees in `000) -----	

4. CONTINGENCIES AND COMMITMENTS

4.1. Contingencies

There were no major changes in the status of contingencies as reported in the financial statements for the Half year ended December 31, 2012.

September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
----- (Rupees in `000) -----	

4.2. Commitments

Commitments for capital expenditure	3,171	4,935
Civil works	<u>4,630</u>	-
Intangible assets	<u>7,801</u>	<u>4,935</u>
Letter of guarantee	<u>98,200</u>	<u>86,000</u>
Letter of Credit	<u>8,632</u>	<u>5,144</u>

5. RELATED PARTIES TRANSACTIONS

The related parties include major shareholders, entities having directors in common with the Company, directors and other key management personnel. Transactions with related parties, other than remuneration and benefits to key management personnel under the terms of their employment are as under:

	Nine Months Ended		Quarter Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
------(Rupees in `000)-----				
Major shareholder				
<i>ICTSI Technical Fees</i>	358,180	-	128,637	-
<i>Premier Mercantile Services (Private) Limited</i>				
Stevedoring charges	243,158	471,317	106,494	154,778
Storage charges	-	18,794	-	3,132
Entities having directors in common with the Company				
<i>Premier Software (Private) Limited</i>				
Software maintenance charges	-	2,700	-	900
<i>Marine Services (Private) Limited</i>				
Revenue from container handling	11,552	17,573	6,407	2,616
<i>Port Link International (Private) Limited</i>				
Revenue from container handling	11,910	10,218	4,650	2,851
<i>AMI Pakistan (Private) Limited</i>				
Revenue from container handling	2,365	3,509	538	1,243
<i>Travel Club (Private) Limited</i>				
Traveling expenses	6,513	9,683	1,639	1,732
<i>Rabia Azeem Trust</i>				
Donations	1,456	3,760	557	2,407
<i>Organisation for social development</i>				
Donations	2,700	9,150	900	900
Directors				
Remuneration	42,597	95,433	12,985	34,438
Staff retirement contribution plan				
Contribution to staff provident fund	13,032	13,239	4,496	4,800

5.1 The above transactions with related parties are entered into on arm's length basis.



	Nine Months Ended	
	September 30, 2013 (Un-Audited)	September 30, 2012 (Un-Audited)
	----- (Rupees in `000) -----	
6. CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	2,562,236	1,692,453
Adjustments for non-cash and other items:		
Depreciation	450,374	344,141
Amortization	12,242	11,683
Accrual for staff compensated absences	731	8,415
Gain on disposal of property plant & equipment	(7,648)	(3,741)
Finance costs	141,382	247,200
Exchange loss/(Gain)	2,107	-
Profit on short term deposits	(85,156)	(86,855)
Gain on redemption of investments	(5,219)	(44,901)
	<u>508,813</u>	<u>475,942</u>
Operating profit before working capital changes	3,071,049	2,168,395
(Increase)/ decrease in current assets		
Stores and spares	(47,172)	(18,680)
Trade debts	(144,050)	107,367
Advances, deposits, prepayments and other receivables	(108,648)	(142,819)
	<u>(299,870)</u>	<u>(54,132)</u>
	2,771,179	2,114,263
Increase/(decrease) in current liabilities		
Trade payables and other liabilities	1,491,285	68,026
	<u>1,491,285</u>	<u>68,026</u>
Cash generated from operations	4,262,464	2,182,289

7. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements have been authorized for issue by the Board of Directors of the company on October 24, 2013.

8. GENERAL

Amounts have been rounded off to the nearest thousand rupees unless otherwise stated.

CAPT. ZAFAR IQBAL AWAN
CHIEF EXECUTIVE

RAFAEL D. CONSIGN, JR
DIRECTOR